

Past performance DOES predict future returns.

When you choose your next Association SECRETARY-TREASURER, I ask that you strongly examine the candidate's history of **contributions, accomplishments and achievements** - not his/her list of campaign promises.

APA Experience

FO PAT CLARK

CA JULIANA HORCHNER

Operational Analysis (TASC), Deputy Chairman 1991-present. **28 years.**

APA National Contract Compliance, 2016-2017
1 year

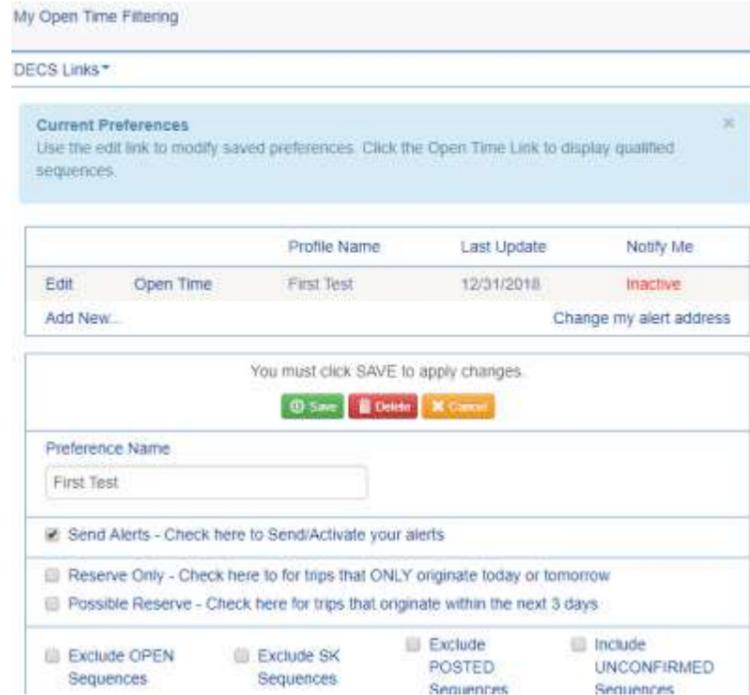
Economic & Financial Analysis Committee, Chairman, 2018 -present

APA Negotiating Committee, 2017-2018
12 months

Prior Experience (From APA resumes)

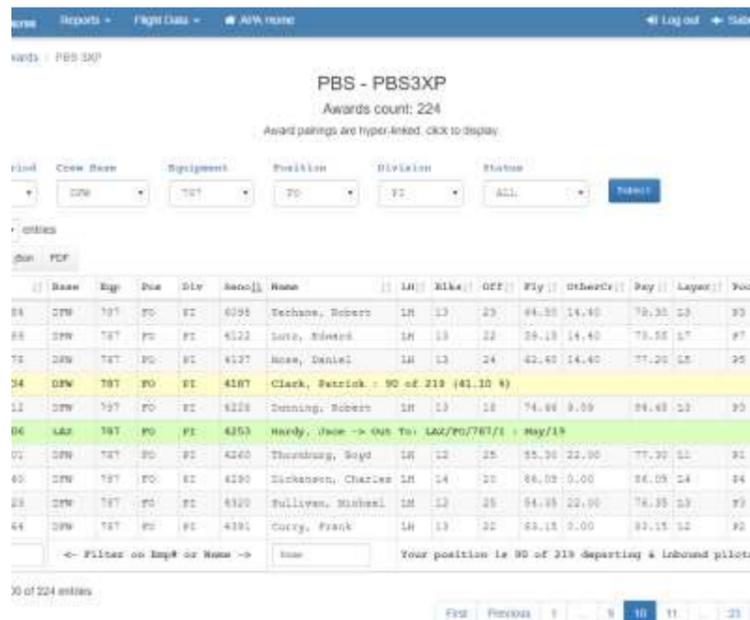
Created TASC Mobile Sabre & Mobile App Designed the Association's "pipe" into Sabre. Coordinated an agreement with the company and developed a simple, clean user-friendly mobile replacement – **TASC Mobile Sabre**

Elected Board of Bryn Mawr Condominiums, 2003-2004, responsible for substantial budget



Created APA's Scheduling and Operational Analysis site Completely designed and delivered the **PBS Award Report, PBS 3XP, Scheduled Pairings Finder/Sorter, Onerous Trips Report, NS Flight Crew Finder**, and much more.

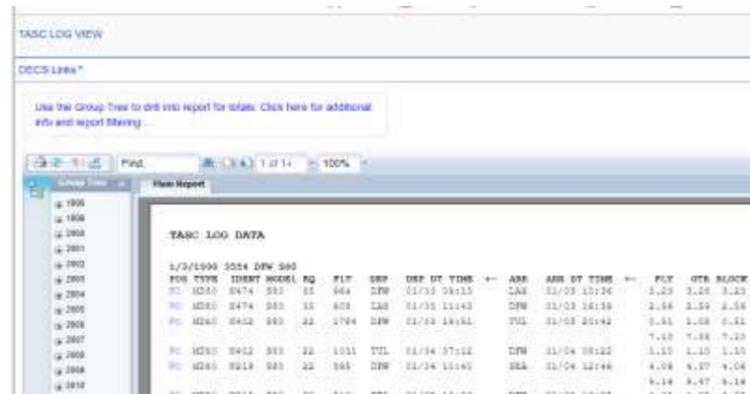
Elected Board of Shelling, 2006-2008, oversaw transition from developer to community, including financial negotiations and overall budget



Created APA's real-time Logbook

A printable, filterable, exportable logbook which also feeds all commercial on-line per-diem and tax calculators.

Teacher Appreciation Week Chair, 2018, planned and executed all facets to include a multi-thousand-dollar budget Personal Credit



Created APA's connection to Sabre

Developed a system that downloads, parses, and archives all Sabre historical data used to feed APA analysis applications. This data is

Personal Credit Score over 800.

critical during grievances and arbitrations. Every HI1, HSS, NS, FI, GIO, N3, N4 etc. Your APA logbook gets its data from this system.	Expertise: Passionate attention to following policies, bylaws and manuals, highly organized, strong work ethic and leadership skills. Skilled with both Microsoft and Apple software.
Created APA's Onerous Trips Analysis Created a system that highlights every sequence that increases the risk of fatigue with objective, scientific, statistically proven data.	
Created APA's LOS Award, Distribution & Dispute System Examined thousands of activity records, calculated every pilot's lump sum payment, published a web site for pilot feedback and corrections, and presented the final analysis to the company. The result was \$8.2 million payed under the agreement - not a single payment was disputed by the company.	
Created APA's Equity Award, Distribution & Dispute System This system was identified as the key component of APA's ability to quickly and accurately record over 1000 disputes. This resulted in APA being the only union never to have been sued, saving APA members untold dollars in legal fees and allowing the early distribution of literally tens of millions of dollars of equity.	
Created Rapid Re-Accrual Analysis System Designed to dispute the company's sick time rapid re-accrual inaccuracies.	
Created APAs National survey system Developed a complete survey system that drives all APA national surveys. Cost savings estimated in the hundreds of thousands of dollars.	
... and many other systems in use throughout the Association.	
UNITY	
Did not float.	Floated.

CAREY, HAMEL AND CLARK

PART OF THE APA TEAM THAT DELIVERS

THIS ROUND COUNTS,
VOTE TODAY.
50% + 1 IS A WIN.

MID-CONTRACT IMPROVEMENTS

- > **\$\$\$ 1.4 Billion** in mid-contract Improvements including **8% pay raise**
- > **LTD**
 - **Eliminated** earned income offsets on LTD plan
 - **Eliminated** the "means test" from the LTD plan
 - **Eliminated** the 5-year cap! Pilots now stay on Seniority List until age 65.
- > **LOS** - Length of Service restoration and Lump Sum payout **\$\$\$**
- > Average Calendar Day, Improved IMAX pay, MALV pay for training
- > First ever **APA Department of Negotiations** - 8 full-time labor attorneys, 3 professional negotiators, plus - Internationally recognized Airline Analysts.
- > **Strengthened our alliances** - formed North American Independent Union Alliance - APA, SWAPA, IPA (UPS), ACPA (Air Canada), and NJASAP (NetJets)

MOVING FORWARD IN SECTION SIX

- > **Nothing less than an Industry Leading contract in all areas. No exceptions.**
- > Total Compensation (hourly, profit sharing, premium pay), Quality of Life, Respect for Pilot Schedules, Benefits (Sick, Disability, Life Insurance, Medical), Vacation, Retirement

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"We support Dan Carey, Tim Hamel and Pat Clark for the National Officer elections.

*Not only are they the most qualified, but we feel strongly the **best team** to accomplish our goals during Section Six in a timely manner."*

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|---------------------------------|-----------------------------------|---------------------------------|
| Captain Scott Abbott, ORD | First Officer Hugh Fenwick, LAX | Captain Billy Ray Read, MIA |
| Captain Earle Attlee, PHX | Captain Peter Gamble, BOS | Captain Dave Rintel, MIA |
| First Officer Rob Baker, DFW | Captain R Scott Heckenberger, LGA | Captain Ivan Rivera, MIA |
| Captain Mark Burdick, PHX | Captain Sander Mertz, PHL | First Officer Wes Smith, DFW |
| First Officer Calvin Dilks, DCA | Captain Mark Percy, BOS | Captain J.M. (Josey) Wales, DFW |
| First Officer Tim Daudelin, ORD | Captain David Powell, ORD | |